Chair Karrie Delaney called the meeting to order at 7:05 p.m.

I. Public Comment:
   1. Public Comment: Deb Smith-Cohen, President, Fairfax County Public Library Employees Association (attached)

II. Minutes:
   A motion by Mr. Donovan to approve the July minutes was seconded by Ms. Smolen; the motion passed unanimously.

III. Chair’s Report: Chair Delaney
   • The Library Board of Trustees will have a board retreat on Saturday, January 28, 2017, in Room 2/3 at the Fairfax County Government Center. Staff from the Library of Virginia will provide a portion of the training. Each member of the Board is asked for possible agenda items.
   • The Library of Virginia has taken a budget reduction. Although the cuts are not to local aid, this shows how vulnerable libraries are. Director Hudson sent out an article pertaining to early literacy, showing one aspect of how the library is a valuable part of the community. It is suggested that the topic, budget cuts and the value of libraries, be added to the Board Retreat agenda.

IV. Committee Reports
   A. Library Foundation: Willard Jasper – Not present. Ms. Millhouser commented that the Library Foundation is included in the Catalog of Philanthropy, which is a great publication to solicit donations.
   B. Finance Committee: Miriam Smolen - Nothing to report.
   C. Ad Hoc Planning Committee: Charles Fegan – Not present, no report given.
   D. Public Relations Committee: Fran Millhouser – The committee will meet on November 10 at the Thomas Jefferson library at 6 p.m. to discuss how to create short talks to promote the Library. Ms. Janega pointed out the monthly publication “Free Events”, which lists all current Library programs and is available at local branches.
   E. Ad Hoc Policy Committee: Gary Russell – The group met on October 21 to discuss the Policy P, of the Board of Trustees Policy Manual on the naming of libraries. They will meet again before the next full board meeting.

V. DIRECTOR’S REPORT: Jessica Hudson
   Director Hudson discussed Lines of Business Phase II, the 2016 Virginia Library Association Conference, and Maker Fun Day at the Sherwood Library. (Attached to the November agenda)

VI. CONSIDERATION ITEMS
   A. Naming of the Great Falls Library Community Room
      “The Great Falls Citizens Association and the Great Falls Friends of the Library support the naming of the Great Falls Library Community Room in honor of the late Marge Gersic. The Great Falls Citizens Association unanimously passed a resolution to this effect at their August 2016 meeting and the
Great Falls Friends of the Library voted in support of the resolution at their October 2016 meeting. Ms. Gersic was an active participate in the Great Falls community, a library lover, and a prior Library Board Trustee.” This will be an action item at the December meeting.

VII. ACTION ITEMS
A. Division of Proceeds from Ongoing Book Sales.

Director Hudson recounted that the current policy states that ongoing book sale proceeds be split 50/50, 50% to Fairfax County and 50% to the Friends of the Library. Approximately eighteen months ago, the practice of the split changed to 35/65 County/FOL. The Board needs to decide on upholding or updating the policy to match the practice as this came up in the Library’s latest audit.

Processing costs to Library Administration for handling the ongoing Friend’s book sale is approximately $50,000.

Friends groups were encouraged to provide feedback via email, about the potential changes to the split. Five responses were received and were attached to the agenda packet.

Ms. Smolen suggested changes to the policy O: to amend the policy
1. Remove: "If the sale is an "on-going" event, i.e., sale of donated books by the staff on a continuous basis, the proceeds are divided with 50% retained by the library system and 50%o retained by the Friends organization."

2. Replace with: “For "on-going" sale event, i.e., sale of donated books on a continuous basis through staff support or kiosk use, proceeds must first go to cover the library system direct and indirect costs related to the "on-going" sale event. The remainder of the proceeds will be retained by the Friends organization. The Library Director will determine on a biannual basis the costs of the library system support. The Library Director will provide periodic reports to the Friends groups concerning the proceeds and book sales."

Mr. Ewing entered a motion to defer this until the December meeting. The group discussed the two sides of the policy; should the Library be able to recoup the costs associated with the handling of an outside agency’s funds or does the value of the Friends group as a whole outweigh the associated costs?

The Board has asked Director Hudson to research best practices with other library systems and boards, and to reach out to the Friends groups one more time to make sure they get more feedback before a decision can be made. The motion to table this decision until the December meeting was proposed by Mr. Ewing, seconded by Mr. Donovan and approved.

VI. ROUNDTABLE

Ms. Levy: Fairfax City Council Chambers will be hosting a reception to welcome Jessica Hudson to the community on December 13 at 6:30 All Library Board members are invited.
Mr. Ewing: Mr. Ewing acknowledged that the open dialog, concerning the proceeds of the ongoing book sale is exactly what is needed is needed; to discuss and gather data to make an informed decision.

Mr. Donovan: Nothing to add.

Ms. Smolen: The Jubilee this year was quite lovely, and she had a great time.

Ms. Millhouser: Nothing to add.

Mr. Russell: Nothing to add.

Ms. Janega She reiterate what Mr. Ewing said, that this was a good discussion and it will help the Board make a good decision.

Ms. Delaney: This is how the Board needs to be functioning; it’s good to hear different opinions and to listen to them openly. This is where the Board shows leadership.

Motion to adjourn by Mr. Russell and seconded by Mr. Ewing.

Chair Delaney adjourned the meeting at 8:45 p.m.

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<th>Members Present</th>
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<tr>
<td>Karrie Delaney</td>
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<td>Michael Donovan</td>
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<td>Darren Ewing</td>
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<td>Sheila Janega</td>
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<td>Gary Russell</td>
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<td>Miriam Smolen</td>
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Respectfully Submitted:  

Approved:

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Jessica Hudson  
Library Director

Karrie Delaney, Chairman  
FCPL, Board of Trustees
I’m back from vacation and thinking about Thanksgiving later this month. It is inevitably a time for gratitude, re-connection, and shared aspirations. What are we thankful for?

- We are thankful for our colleagues who can bring out the best in us, model the skills and behaviors we aspire to, teach us new strengths, point us to new opportunities, and change our minds and our hearts.
- We are thankful for our patrons whose enthusiasm feeds our own, whose needs demand our commitment and courage, whose questions make us stretch, and whose support makes our days inestimably more meaningful.
- We are thankful for our County leadership which can validate our aspirations with the policies, investments, and real commitments that ensure progress in meeting goals and exceeding expectations.
- We are grateful for our families who inspire our ambitions and nurture our effectiveness.

What do we need to build the wholehearted engagement and creative performance necessary for both short-term and long-term success? How can we model the courage we look for in others and move beyond narrowly “safe” efforts to shape the larger success that could be our own and our county’s future reality?

How can WE change to embrace a culture of “Yes” in a budget reality that is stagnant and so break out of that constraint? How do we get to a space where we all imagine improved outcomes that could inspire, but are not premised on, more funds? How do we develop a shared message that promotes and advances our value in the experience of all our patrons?

We need to challenge all proposals to “do more with less” based on staffing efficiencies -- UNTIL we significantly increase investment in:

- broadly expanded training on management skills, service skills, technical skills, planning skills, and coaching skills,
- improvements in both customer-facing and staff-facing technology, and
- a tolerant culture of innovation, experimentation, and candid community engagement.

Finally, I wish you good eats, good company, and good times as we all celebrate what we have to be grateful for and what we can share when we work together.